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# George Isaac

## Aruba Product Manager

Over Ten Years of experience in Network Presales, Consulting, Design & Proof of concepts

Expert in complex WAN topologies

Focused on Aruba AI-ML platforms

Designed various location-based services and IOT solutions for customers





# SILVERPEAK DC-DR CONNECTIVITY

## WAN TRANSFORMATION WITH BUSINESS IMPACT

Reduce Replication time by 80% and enhances the reliability of DC-DR Links

# DC-DR connectivity requirements

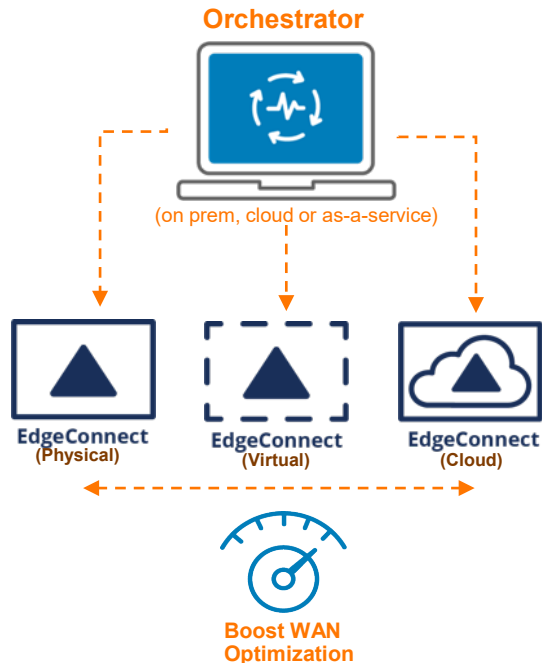
## Key Pillar in Business continuity plan

- Secure and reliable connectivity between DC and DR
- Reduce the time required for DC-DR replication **by 1/5<sup>th</sup>**
- **WAN links bonding between DC and DR**
- Reduce the WAN traffic **by 80%** between DC using application optimization technologies
- Solution should be able to mitigate the packet drops and out of order packets in the WAN circuits
- WAN Links tunnel bonding and per packet load balancing
- End to End encryption
- End to End QOS and guarantee bandwidth to critical traffic
- Reduce the number of appliances in DC and DR
- Unable to fill the WAN Links – Use Acceleration to sent more data through WAN links



# UNITY EDGECONNECT™

Designed for today's cloud-first enterprise and secure DC-DR connectivity



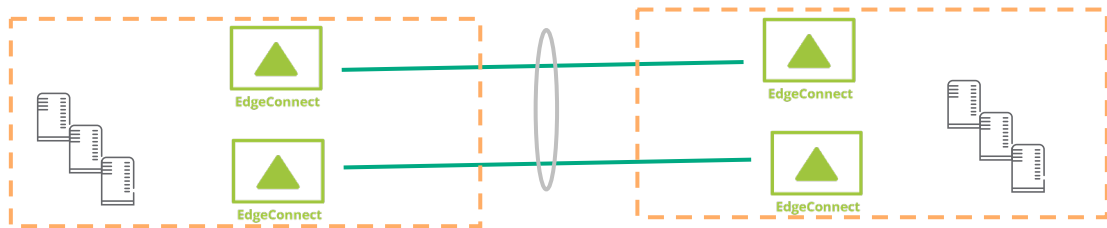
**Unity Orchestrator™**  
Centralized policy orchestration,  
monitoring and reporting

**Unity EdgeConnect™**  
Unified SD-WAN edge platform:  
routing, security, SD-WAN and  
WAN Optimization

**Unity Boost™ WAN  
Optimization**  
On-demand WAN Optimization  
(Optional)



# SilverPeak DC-DR Replication Solution

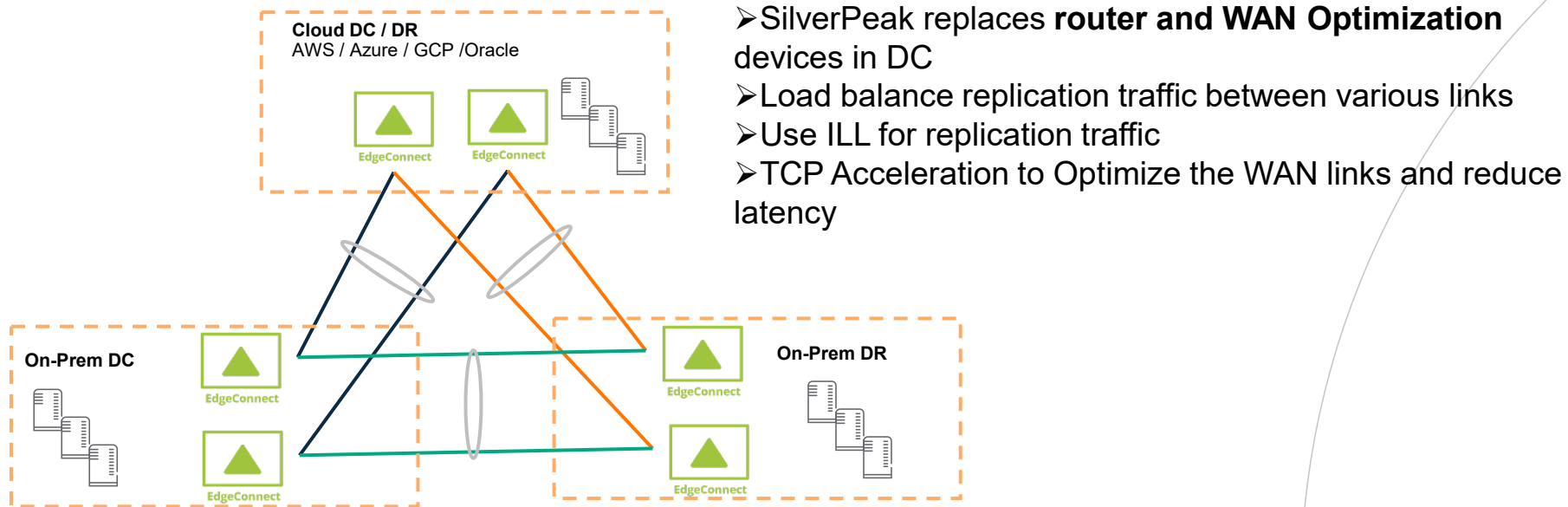


- **Meet Recovery Point Objectives (RPO).** Replicate more data in less time to remote offsite locations.
- **Solves network bandwidth, distance and quality challenges** to deliver maximum replication throughput over a WAN.
- **Protect all your data,** not just the most important
- **Lower disaster recovery costs.** Eliminate costly dedicated networks for replication; avoid bandwidth upgrades.
- **Improve business continuity.** Maintain redundant data centers for hot failover.

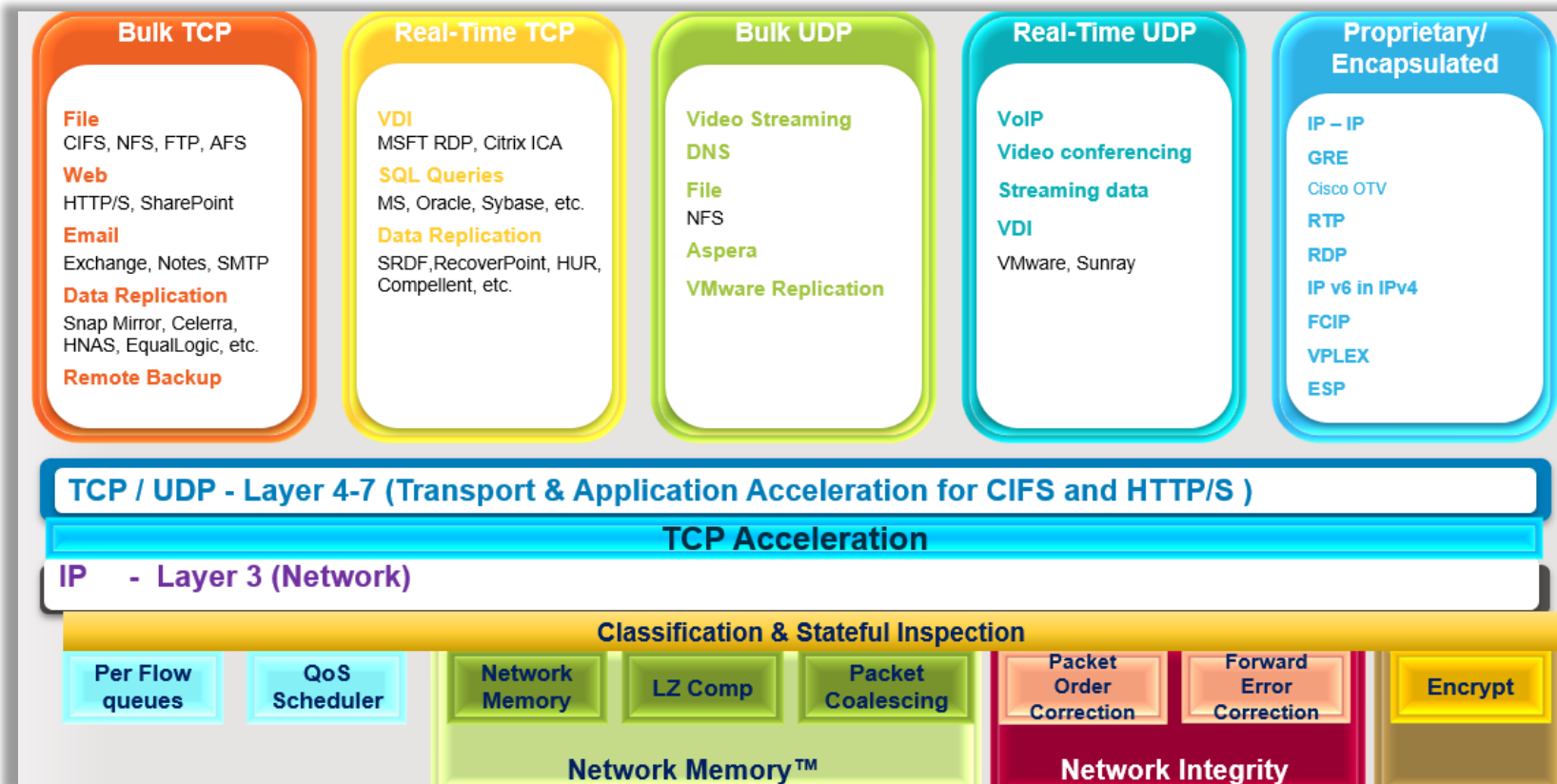


# Multi-Cloud architecture

Reduce WAN Usage by 80% - Patented SilverPeak App Optimization



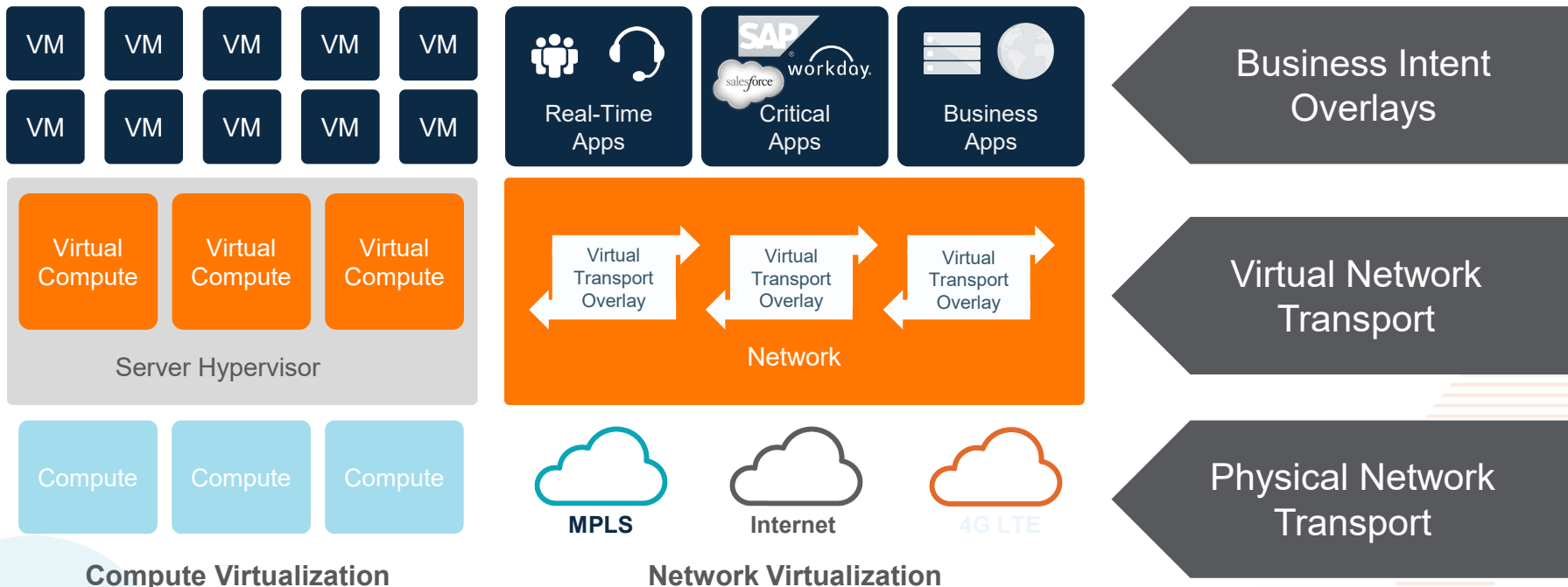
# Optimizes and secures all applications



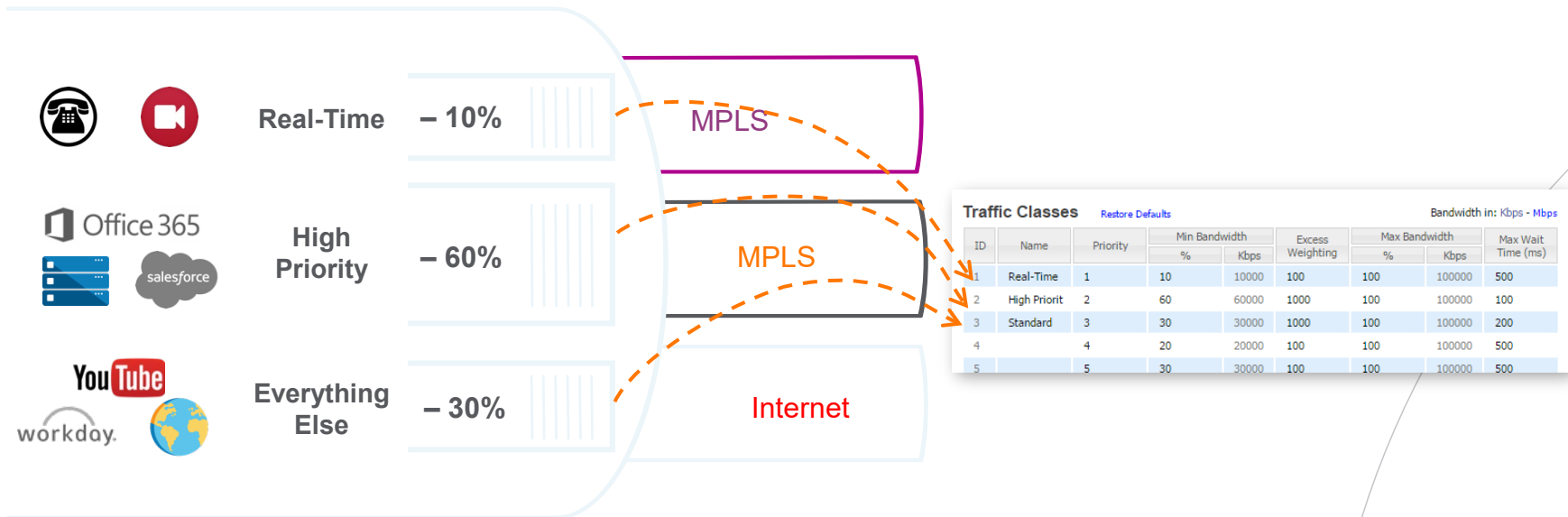


# Silver Peak Virtualizes the WAN

## Enabling Business Intent Overlays



# Ensure priority for Critical Business Apps



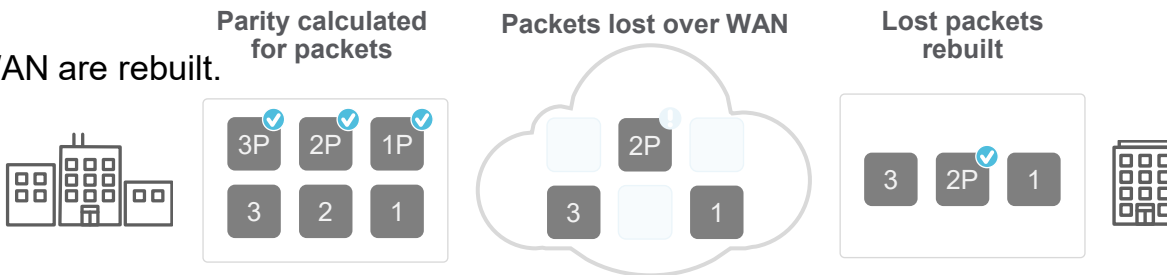
- Ingress shaping assures low priority apps do not compromise business critical apps
- Egress shaping assures no single app can consume all WAN bandwidth
- Up to 10 unique traffic classes (QoS profiles) may be defined



# Adaptive QOS

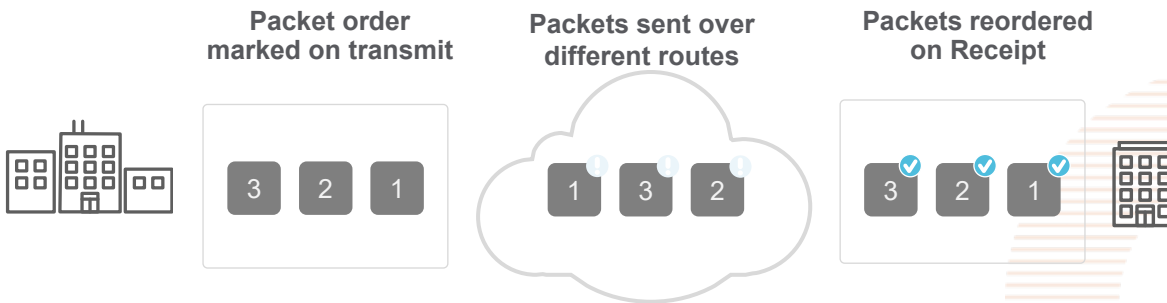
## Packet Loss Correction

Packets lost in transmit across the WAN are rebuilt.



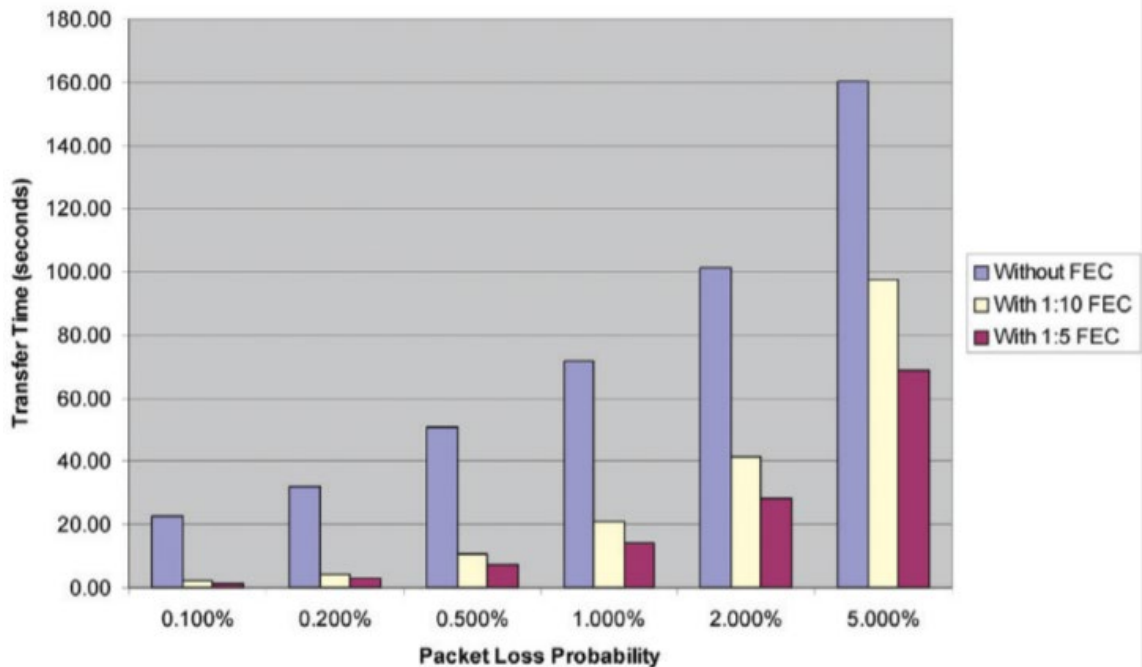
## Out-of-Order Packet Correction

Packets delivered out-of-order across the WAN are reordered into the correct order.



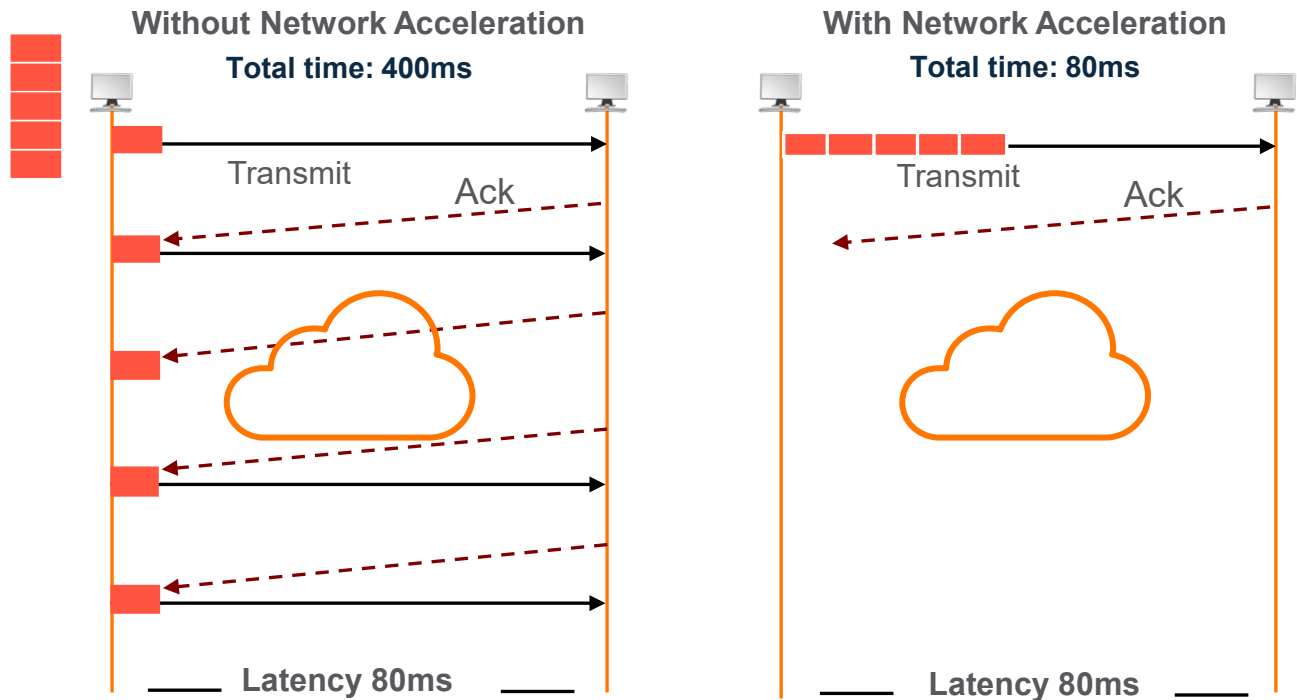
# FEC – Mitigate the packet drops

1:5 FEC can even reduce a 5% loss to less than 1%



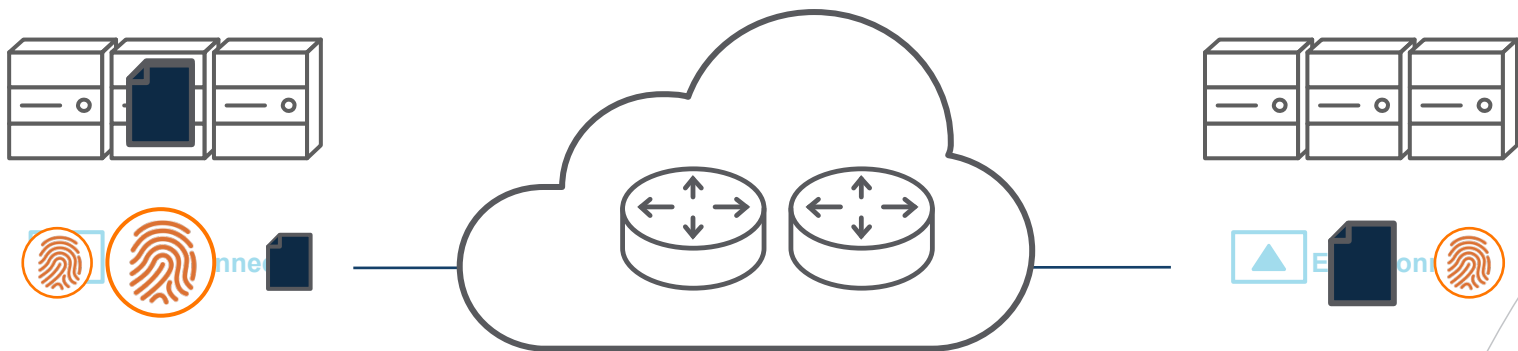
# Latency Mitigation: Increased Window Size

Latency determined by distance, speed, congestion



# Data Reduction Removes Congestion

Layer 3 byte-level deduplication



First Pass

1. Byte fingerprint and store
2. Compress + transmit

3. Byte fingerprint and store
4. Uncompress and deliver

>First Pass

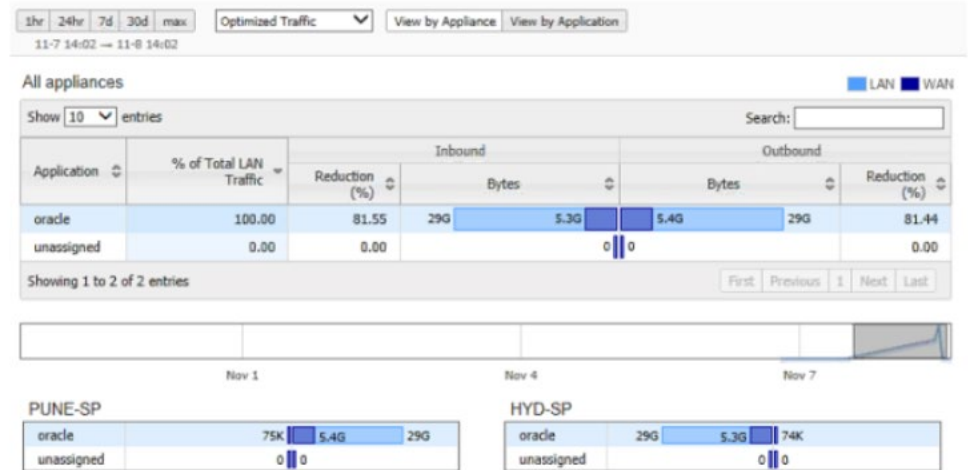
1. Byte fingerprint match
2. Send retrieve instructions

3. Get local data from memory
4. Deliver

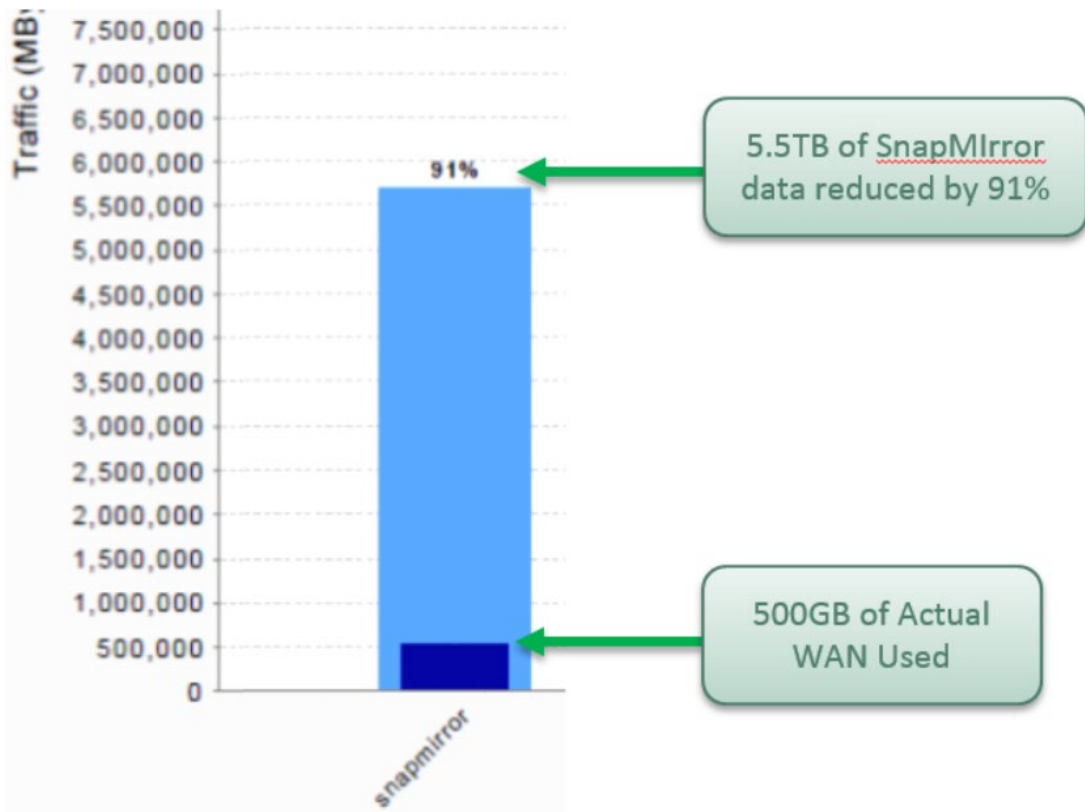


# DC-DR Replication for oracle application

- Test results based on
- 29GB data set across 10Mbps WAN
- Test result
- Unoptimized 6.7 Hours
- Optimized 1.3 hours
- Oracle Optimization 81.55%
- 29GB data optimized and reduced to 5.3GB

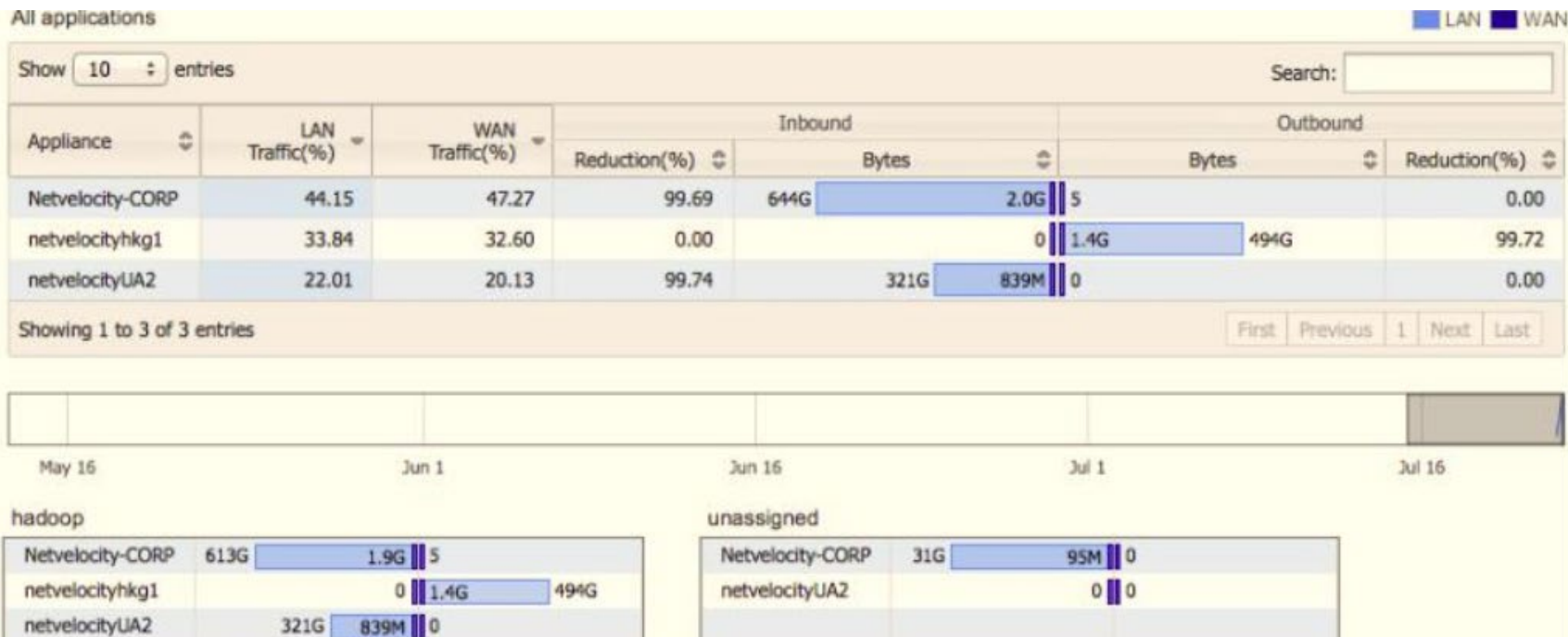


# Netapp DC-DR Replication

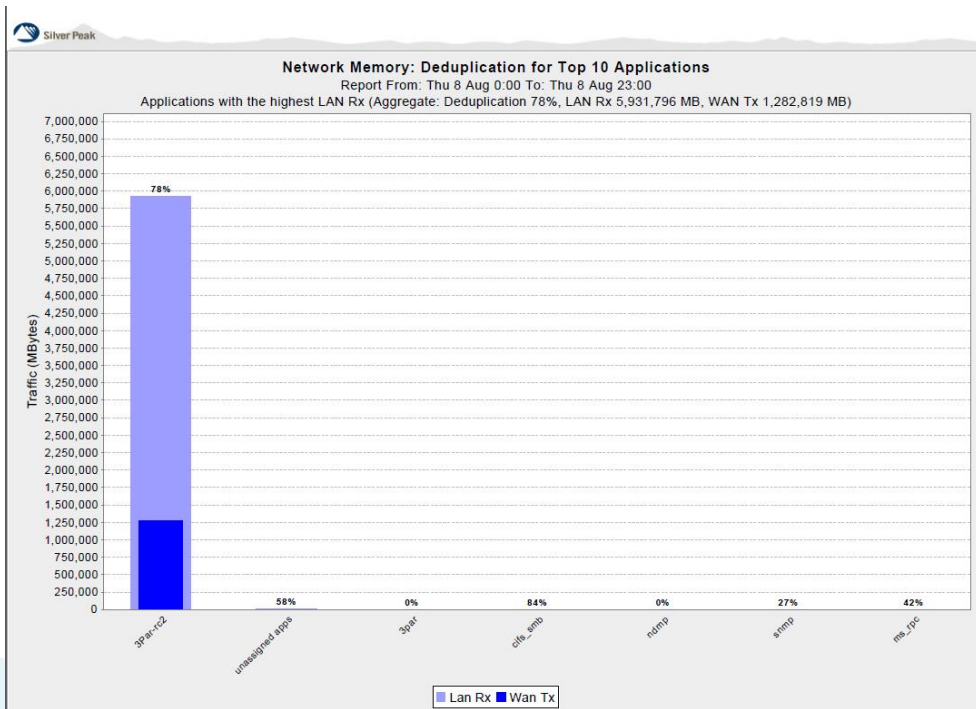




# Hadoop DC-DR Replication



# 3PAR DC-DR Replication



# EMC DC-DR replication



1hr 4hr 12hr 24hr 72hr All Traffic Download Data

LAN WAN

Show 100 entries

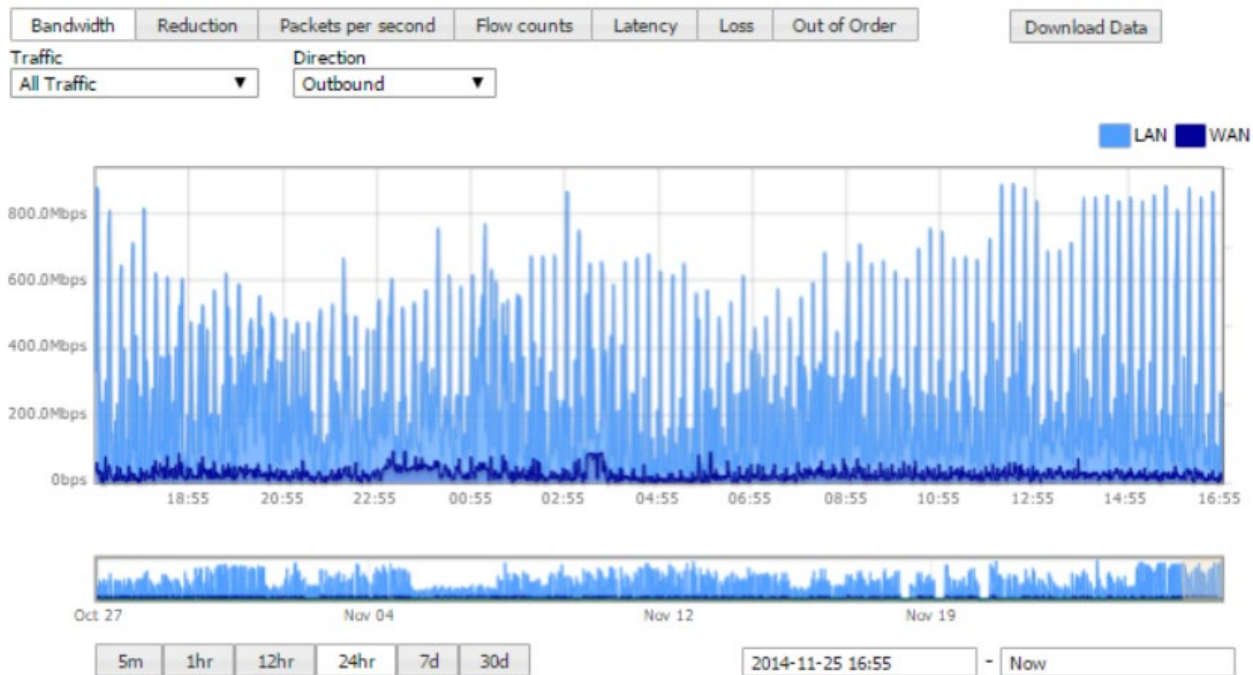
Application	% of Total LAN Traffic	Inbound		Outbound	
		Reduction %	Bytes	Bytes	Reduction %
recoverpoint	52.61	74.28	1.9G	65G / 366G	82.14
datadomain	41.26	68.61	2.1G	154G / 286G	46.17



# Hyper-V Replication



## Charts



# DC-DR Replication applications

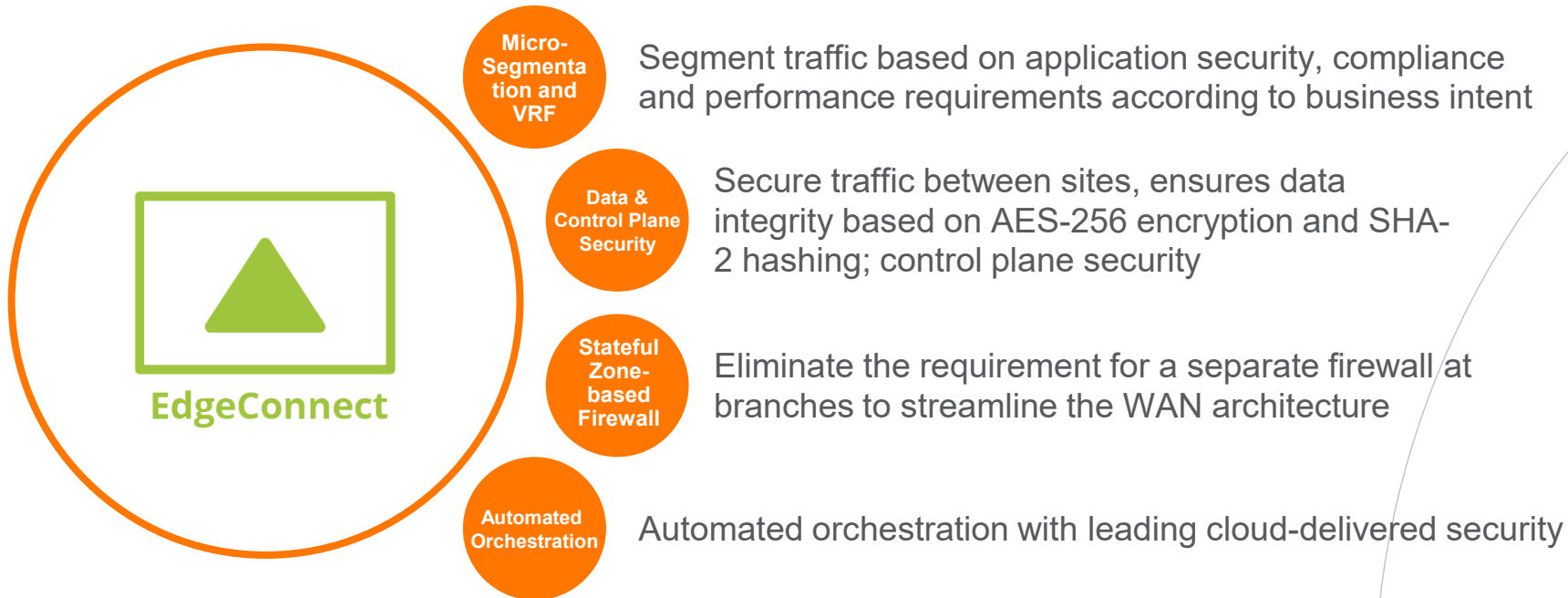
## Tight Integration with backup and replication products

- [Hitachi Data Systems](#) / [Hitachi Data Systems](#) / [Hitachi Data Systems HDI](#)
- HP 3Par
- IBM DS
- [NetApp](#)
- [Veeam](#)
- [Double-Take](#)
- [Vmware](#)
- Zerto
- [Dell EqualLogic](#)
- Cisco MDS
- [EMC Symmetrix \(VMAX/DMX\)](#) / [EMC Data Domain](#) / [EMC Isilon](#) / [EMC Celerra](#) / [EMC VPLEX](#)



# Comprehensive DC-DR Security

Multi-dimensional approach to securing applications and achieving compliance

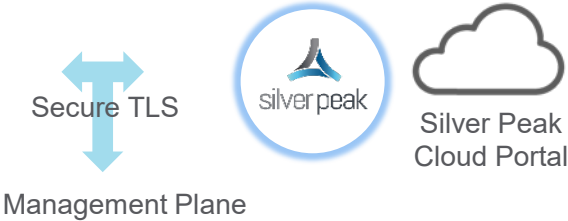
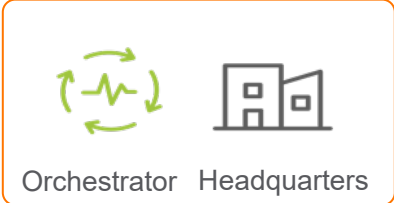


# Management plane security

Secure Zero-Touch Provisioning provided by Cloud Portal and Orchestrator

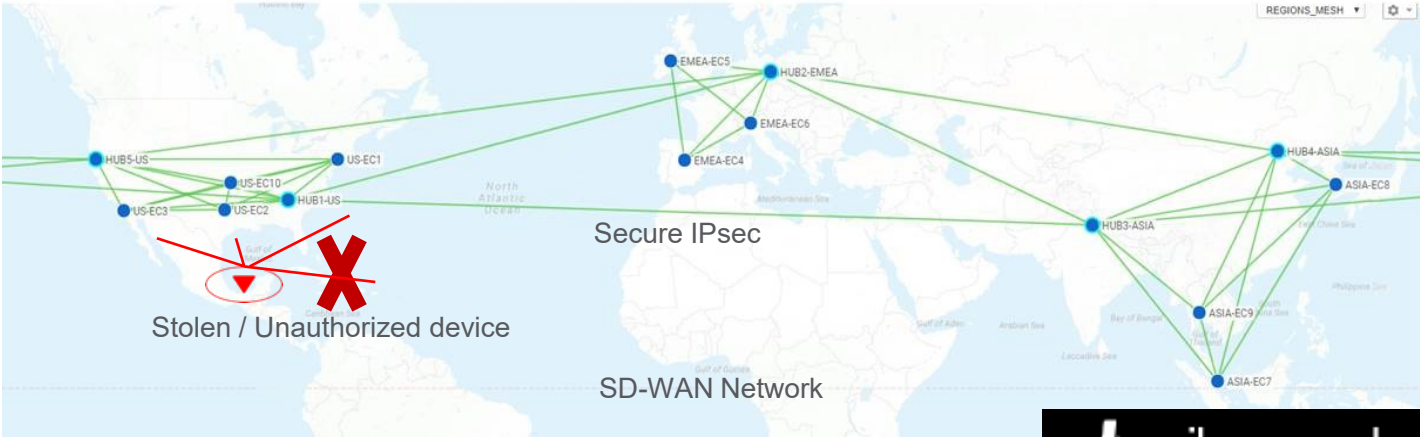
## Two-step authentication authorization

- Silver Peak Cloud Portal
- Customer's Orchestrator



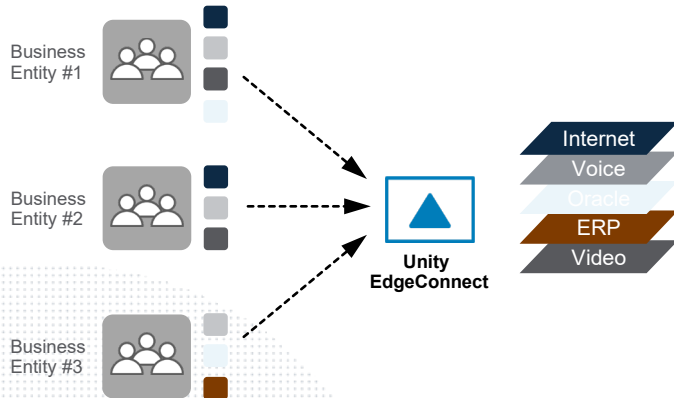
## Rogue / Unauthorized devices

- Customer revokes access through the Orchestrator
- Drop all traffic
- Cannot download config
- Cannot join the SD-WAN



# Advanced Segmentation (VRF)

- Establish granular policies across the network; reduce attack surface
- Configure microsegments: separate business entities share the same applications and WAN infrastructure
- Eliminate overlapping IP address conflicts - no service disruptions



Overlays & Breakout Policies for VRFs

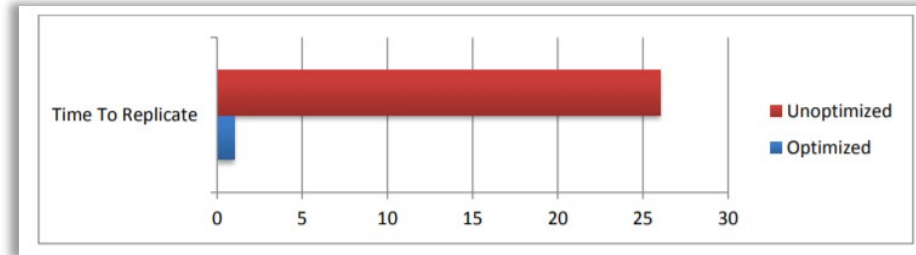
Segment Name:

Segment Name	Internet	Voice	Oracle	ERP	Video
Default	<input checked="" type="checkbox" value="Include"/>	<input checked="" type="checkbox" value="Include"/>	<input type="checkbox" value="Skip"/>	<input type="checkbox" value="Skip"/>	<input type="checkbox" value="Skip"/>
Business Entity #1 (VRF1)	<input checked="" type="checkbox" value="Include"/>	<input checked="" type="checkbox" value="Include"/>	<input checked="" type="checkbox" value="Include"/>	<input type="checkbox" value="Skip"/>	<input checked="" type="checkbox" value="Include"/>
Business Entity #2 (VRF2)	<input checked="" type="checkbox" value="Include"/>	<input checked="" type="checkbox" value="Include"/>	<input type="checkbox" value="Skip"/>	<input type="checkbox" value="Skip"/>	<input checked="" type="checkbox" value="Include"/>
Business Entity #3 (VRF3)	<input type="checkbox" value="Skip"/>	<input checked="" type="checkbox" value="Include"/>	<input checked="" type="checkbox" value="Include"/>	<input checked="" type="checkbox" value="Include"/>	<input type="checkbox" value="Skip"/>



# Solution Highlights

- Solution can support various physical interfaces like 1 Gig / 10 Gig / 25 Gig
- VM or Hardware options
- Up to 5 Gbps optimized throughput and supports 10 Gbps WAN speed.
- Optimizes all IP enabled applications
- Solution supports both on-premise or cloud DCs
- Up to 512,000 optimized connections
- Horizontal scaling



MPLS time to replicate with and without Silver Peak





Thank you